

Discover how the world's biggest e-commerce retailer worked with APEX Gaming Network to successfully drive traffic for their subscription service on a national level using a mix of tactics including In-Game Video and In-Game Billboards

Client Background:

A global e-commerce and technology giant



Challenge:

This e-commerce and technology company chose APEX Gaming Network to boost traffic and engagement for the retailer's subscription service (including shopping, video and music streaming) in Canada by taking advantage of a mix of tactics including In-Game Video and In-Game Billboards



Strategy

- The goal was simple: Connect with the target demographic through a mix of tactics to boost traffic and engagement for the clients subscription services.
- Using 15 Second <u>In-Game Video Ads</u>, AGN was able to encourage engagement in a precisely targeted environment by placing the video in premium titles in the sporting games genre.
- On behalf of the client, AGN was able to focus on the French speaking 18-49 year old demographic in Quebec while targeting the same age group of English speakers in the rest of Canada using <u>In-Game Display Billboards</u>.

Campaign Results

With the mix of tactics employed by AGN on behalf of the client, this campaign surpassed benchmarks on each tactic with a high VCR and Viewability, resulting in impressive performance on behalf of the client

In-Game Video:

Overall VCR: 95.31%

Overall CTR: 0.21%

Video Completes: 304,658

In-Game Billboards:

Avg Time in View: 15.07s

Impressions: 984,375





Learn how APEX Gaming Network can achieve these results for your brand

www.apexgamingnetwork.com